





# "You Do the Numbers!"

- Save hundreds of dollars.
- Free set-up.
- Free delivery.



Comfortaire®



sleep  number®



Benefit of COMFORTAIRE®

Fast, powerful, and quiet pumps.	Quiet, but slower pump.	Quicker response when adjusting.
2 different pump options with either 65 or 100 different comfort settings.	20 comfort settings.	More choices.
1 touch memory refill at any price level.	1 touch memory refill starts at \$2799 in queen.	Whenever you desire to fill the bed to 100%, just press "fill".
The <b>Original Airbed</b> manufacturer.	Not the original.	<b>Comfortaire®</b> has more experience, over 30 years.
Air at the top design ( <i>Elite collection</i> ).	No air at the top design.	Provides exceptional strength and support that is critical to postural alignment.
Medical Grade Urethane chambers ( <i>air at the top</i> ).	N/A	Unsurpassed durability in the industry.
Top models have 4/20 warranty.	All models have 2/20 warranty.	The top models offer double the full warranty.
Free delivery and removal ( <i>simple connection of pumps to chambers</i> ).	\$79.99 for standard delivery ( <i>drop ship</i> ). Or, \$169.99 for complete set up in home. Sleep Number beds ship in anywhere from 1-5 boxes and you build the bed if taking standard delivery.	Free peace of mind, delivery, and setup.
Availability is next day, if in stock.	Takes 10-14 days from date of order, if selecting \$79.99 drop ship. Takes 10-14 days from order date if selecting \$169.99 option.	Immediate gratification.
Solid wood foundation.	Composite foundation that <b>you</b> build.  	Time and effort to assemble the Sleep Number foundation. <b>Comfortaire®</b> foundation is shipped in one piece.
6200 Pump has silicone, kink-free hoses.	Sleep Number does not feature silicone hoses.	Kink-free.

Wired remote.

Wireless remote (*patented*).

Wired to the base, you will always know where it is. No searching for remotes.

## Features & Benefits of COMFORTAIRE®

Dual adjustability	<ul style="list-style-type: none"> <li>Approximately 7 of 10 couples have different support/comfort preferences.</li> </ul>	<ul style="list-style-type: none"> <li>Air is the only thing that can truly satisfy both sleeping partners.</li> </ul>
Different body types and shapes	<ul style="list-style-type: none"> <li>If a couple comes in with different body type/shape, <b>Comfortaire®</b> can provide what is needed.</li> </ul>	<ul style="list-style-type: none"> <li>No other mattress can truly provide solutions for all body types.</li> </ul>
Ability to change with changing needs	<ul style="list-style-type: none"> <li>If you have a pain condition that changes in intensity, location, frequency, or duration—air can change with your needs.</li> <li>If your body changes (every 8 years) or your support needs change, air can adapt.</li> </ul>	<ul style="list-style-type: none"> <li>As a pregnant woman's body changes, from months 1-9, air can adapt with changing needs.</li> <li>Common conditions that can be assisted by air: fibromyalgia, arthritis, general back pain, disc related issues.</li> </ul>
Fits different sleeping position	<ul style="list-style-type: none"> <li>Typically side sleepers require more pressure relief, while back sleepers require more firmness.</li> </ul>	<ul style="list-style-type: none"> <li>Air can satisfy both sleeping positions.</li> </ul>
Motion separation	<ul style="list-style-type: none"> <li>You sleep on individual air chambers so motion transfer is minimal.</li> </ul>	<ul style="list-style-type: none"> <li>Less sleep disrupters leads to deeper sleep.</li> </ul>
Flexibility	<ul style="list-style-type: none"> <li>If you have a tight fit to get into a bedroom (up stairwell, around a tight corner) air can be flexed to fit.</li> </ul>	
Light-weight design and maintenance free	<ul style="list-style-type: none"> <li>Lightweight construction eases ability to move the sleep surface.</li> </ul>	<ul style="list-style-type: none"> <li>No need to rotate or flip the mattress.</li> </ul>
Hygienic	<ul style="list-style-type: none"> <li>Since all components can be accessed, they can be cleaned (vacuumed, washed with a mild cleaning solution). <i>This is becoming more and more important to all buyers, but especially for allergy sufferers.</i></li> </ul>	<ul style="list-style-type: none"> <li>Creates a healthy sleep environment.</li> </ul>
6200 Pump	<ul style="list-style-type: none"> <li>Nearly silent operation.</li> <li>Better inflation, nearly one third firmer than a traditional blower, for a better range of comfort.</li> </ul>	<ul style="list-style-type: none"> <li>Unmatched air pressure retention.</li> <li>New hand control with individual comfort settings, memory settings and instant fill.</li> </ul>
Medical Grade Urethane Chambers (Air at the top)	<p>The evolution of the air chamber:</p> <ul style="list-style-type: none"> <li>Anti-fungal/anti-microbial.</li> <li><b>Top Air™/Edge to Edge Air.</b> Air is positioned at the surface of the mattress, where it gently cushions each unique body shape and provides proper postural alignment. The lower profile allows the air chamber to extend all the way to the edges of the mattress.</li> </ul>	<ul style="list-style-type: none"> <li>Flame suppressant.</li> <li>When adjusting the air at the top, you adjust comfort, without sacrificing support because of the base foam under the air. Traditional design places air deep down in the mattress. When you adjust the air chambers (let air out), you could sacrifice support.</li> </ul>
Backlit remotes	<ul style="list-style-type: none"> <li>Easy night time use.</li> </ul>	
One Touch Inflate	<ul style="list-style-type: none"> <li>Inflates to full with a push of a button.</li> </ul>	
Innovation, Value, and Consumer Satisfaction	<ul style="list-style-type: none"> <li><b>Comfortaire®</b> has been innovating, offering products at better values, and satisfying consumers for over 30 years.</li> </ul>	
Air with Adjustable Foundation offer the ultimate in choices	<ul style="list-style-type: none"> <li>Choose from 65-100 different settings within the air sleep surface</li> </ul>	<ul style="list-style-type: none"> <li>Choose from countless positions to place your body in. Head to foot adjustability.</li> </ul>